### HAMPTON EMPLOYEES' RETIREMENT SYSTEM MINUTES OF THE MEETING OF THE BOARD OF TRUSTEES

Meeting date: April 27, 2017

The regular monthly meeting of the Board of Trustees, Hampton Employees' Retirement System was held at 1:00 p.m. on Thursday, March 23, 2017 in the Hardy Cash Conference Room, 5th Floor at City Hall. The meeting was called to order by the chairman and present were:

### Present:

Mr. A.G. Womble, Chairman (VM)

Mr. James Peterson, Vice Chairman (VM)

Mr. Karl Daughtrey, Administrator/Treasurer

Mr. Michael Monteith, Trustee (VM)

Mr. Joe Saunders (VM)

Ms. Suzanna Scott, Trustee (VM)

Ms. Pat McFadden, Trustee (VM)

Mr. James Wilson, Trustee (VM)

Dr. Martha Milo-Avery (VM)

Ms. Patricia Melochick, Legal Liaison

Ms. Rhonda Lundy, Secretary

Ms. Loretta Ayers, Recording Secretary

Mrs. Denise Howard, Accountant

### Absent

Mr. Bill Benson, Trustee (VM)

The Chairman, Mr. Womble, called the meeting to order at 1:00 p.m.

### **AGENDA**

- 1. Sector funds discussion
- 2. Previous Minutes
- 3. Current Retirement Applications
- 4. Payroll Summary
- 5. Transfer of Funds
- 6. Investment Performance Summary
- 7. HERS Accountant February 2017 Financial Presentation
- 8. Board Term Updates

Mr. Womble announced that we would have guests via teleconference. Attendees include Jeff Edwards with Vanguard and Kent Cox with Graystone Consulting. The teleconference will begin at 1:15pm.

At 1:15 pm Ms. Ayers dialed into the Vanguard teleconference line provided by Mr. Edwards. Mr. Edwards introduced Elizabeth Tammaro, Corporate Investment Manager who has worked for Vanguard for 12 years. Mr. Cox, with Graystone Consulting also joined the call.

At the January 26, 2017 Hampton Employees Retirement Board meeting Vanguard was asked to provide their view and estimated outcome on adding sector funds to the HERS portfolio. As a follow-up to the request Mr. Edwards and Ms. Tammaro provided the following data:

- Sector and specialty mutual funds give you access to a very small part of the overall market, like health care, energy, or telecommunications.
- Vanguard believes investors are best served by gaining equity exposure in their portfolios

- through a broad-market-cap-weighted index
- Though many of these narrowly focused funds have the potential to grow, you should be equally prepared to experience wide swings in the value of your investments—including potentially losses.
- Hampton Employees Retirement System's current portfolio already includes the Vanguard Institutional Index Fund and the Vanguard Extended Market Index Fund. These two funds combined already provide HERS with broad market-cap weighted coverage across all U.S. sectors.
- Institutional and Index Funds give broad exposure across sector funds.
- Market cap allocation funds move as the market moves.

The current investment in the Vanguard Institutional Index Fund provides the following sector coverage across large cap stocks.

### Institutional Index Fund Institutional Shares (VINIX)

Sector	weig	htings	as of	02/28/2017
OCCIOI	ALC: C	THUI IN S	G 3 UI	02/20/2011

		Sector	<b>■ VINIX</b>	♦ Benchmark	+/- Weight
TEME	<b>*</b>	Information Technology	21.5%	21.5%	0.0%
	>	Financials	14.8%	14.8%	0.0%
DIRECTOR &	>	Health Care	14.0%	14.1%	- 0.1%
<b>♦</b>		Consumer Discretionary	12.1%	12.1%	0.0%
The same of		Industrials	10.2%	10.2%	0.0%
<b>*</b>		Consumer Staples	9.5%	9.4%	0.1%
<b>*</b>		Energy	6.6%	6.6%	0.0%
		Utilities	3.2%	3.2%	0.0%
		Real Estate	2.9%	2.9%	0.0%
		Materials	2.8%	2.8%	0.0%
		Telecommunication Services	2.4%	2.4%	0.0%
0		Other	0.0%	0.0%	0.0%
0%	25%	Total	100.0%	100.0%	

Sector categories are based on the Global Industry Classification Standard system,

The addition of a sector fund to the HERS portfolio will increase your exposure in that sector above the market weighted level and could increase or decrease portfolio performance.

Mr. Edwards and Ms. Tammaro emphasized that the current HERS portfolio mix does include sector funds coverage and advised the HERS Board to review the following: 1) How does this strategy fit into your Investment Policy Statement (IPS)? 2) What kind of triggers or signals would you look to evaluate before investing in a given sector? 3) Is this a strategy the team has experience with in the past? And 4) How will you judge and measure success of the strategy?

HERS currently portfolio fits well compared to its peers. Pubic defined plans have 51% equity, 32% fixed income and 16% alternative. Of the \$175 billion of funds Vanguard manages only 1% are in sector funds.

In conclusion Ms. Tammaro and Mr. Edwards final recommendation is that it is not an advisable strategy to take.

Mr. Womble asked if there were any questions. Mr. Womble thanked Ms. Tammaro, Mr. Edwards and Mr. Cox for feedback on sector funds.

### MINUTES OF THE PREVIOUS MEEETING

Motion was made by Mr. Wilson and seconded by Ms. Milo-Avery to approve the minutes of January 26, 2017 HERS Board meeting without any corrections. This motion was carried unanimously.

### RETIREMENT APPLICATION AND DEATH SUMMARY

Ms. Lundy presented the report for recently submitted HERS applications and reported deaths for the months of February and March 2017. In consideration of the retirement applicants for the months of February 2017 and March 2017, motion was made by Mr. Monteith and seconded by Dr. Milo-Avery, that the applications and annuity amounts be approved as submitted. This motion was carried unanimously.

	HER	S Retirement A	application and I	Reported Deaths				
February-17								
New Retirees	Retirement Date	HERS Pension	Years of Service	Rethement Age	City/ Schools	Retirement Type		
PARKER, JOAN NE M.	2/1/2017	1,105.65	38 YRS 03 MOS	60 YRS 00 MC6	CITY	SERVICE		
Retiree Deaths	Date of Death	City/Schools		Term Vested Death: Notreceiving a benefit	City/Schools	DEATH		
CIII DETTI ED ANGINES	1/18/2017	CITY						
CULBETH, FRANCINES.								
	1/5/2017	CITY						
HEARN, LEON ARD, L.	3 200	CITY		V R	SONLY			
HEARN, LEON ARD, L. MCBRIDE-KNOWLTON, MYRA	3 200				S ONLY Name			
HEARN, LEON ARD, L. MCBRIDE-KNOWLTON, MYRA RAY, GLORIA M.	1/17/2017	CITY						
CULBETH, FRANCINES. HEARN, LEONARD, L. MCBRIDE-KNOWLTON, MYRA [ RAY, GLORIA M. CARMEN, JOYCE E. PENROD, ESTHER D.	1/17/2017 1/25/2017	СП.А СП.А			Name			

HERS Retirement Application and Reported Deaths	
March-17	
PARCE 17	

New Retirees	Retirement Date	HERS Pension	Years of Service	Retirement Age	City/ Schools	Retirement Type
BROCKINGTON, DANIEL	3/1/2017	329.	21 20 YRS 10 MOS	63 YRS 08 MCS	CITY	DEFERRED SERV
GLEISSNER, SILVAN J.	03/01/17	\$ 56.	88 06 YRS 09 MOS	60 YRS 03 MC6	CITY	SERV
Retiree Deaths	Date of Death	city/scho	216	Term Vested Death:	city/salaala	
		city) bene	7.5	Notreceiving a benefit	City/Schools	DEATH
ADAMS, THERESA M.	2/10/2017	CITY	, B	Not receiving a benefit	City/schools	DEATH
adams, theresa m. Wilson, roam		•	55	Notreceiving a benefit	City/ schools	DEATH

CAWLEY, FRANCES T. 2/16/2017 SCHOOLS Name DAWSON, CELIA R 2/28/2017 SCHOOLS HICKS, GAYLE E. CITY DEHAVEN, MARY E. 2/14/2017 SCHOOLS WINER, RICHARD K. CITY PRICES, JANE W. 2/14/2017 SCHOOLS RUEHE, FLORENCE M. 2/10/2017 SCHOOLS

SCHOOLS

WINGFIELD, SHIRLEY W.

2/18/2017

### HERS PAYROLL SUMMARY

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Ms. Lundy reviewed HERS payroll summaries for February 2017 and March 2017 which includes information on monthly payroll totals, Vanguard liquidation amounts and Old Point National Bank funds used to meet the monthly payroll obligations. Ms. Lundy explained that the makeup of vendor payments includes; salaries, postage, supplies, copy machine lease, board food and vendor payments.

HERS Monthly Payments	February 2017	March 2017		
Checks	\$ 2,576	\$	2,576	
Direct Deposit	\$ 1,142,079	\$	1,139,214	
Payroll Deductions	\$ 278,982	\$	278,617	
Payroll Total	\$ 1,423,638	\$	1,420,407	
Vendor Payments	\$ 30,837	\$	22,193	
Total Payments	\$ 1,454,475	\$	1,442,600	

Active and Retiree Totals	February 2017	March 2017	
Retired School	1,516	1,509	
Retired City Payees	1006 = Total 2522	1006 = Total 2515	
School Active	27	27	
City Active EE	40 = Total 67	38 = Total 65	

Vanguard Redemptions		February 2017	March 2017
Fund 94/ - Institutional Index(Cusip#922040100)	\$	(729,777.00)	\$ (689,573.00)
Fund 858 Extended Market Index/Tax-Managed Intl FD(Cusip#922908884)	\$	(99,575.00)	\$ (70,354.00)
Fund 885 - Institut. Dev. Mkts (cusip#921943882)	\$	(32,648.00)	\$ (90,073.00)
Total Bond Market Index Fund (CUSIP#921937504)			
Short Term Bond Index Fund (Cusip#921937777)			
Short Term Corporate Bond Index Fund (CUSIP #92006C508)	9		
Cash			
TOTAL	\$	(862,000.00)	\$ (850,000.00)
Overage/Shortage from Old Point Natl Bank	\$	(797)	\$ (923)

2016-17 HERS		Feb-17	Mar-17		
Payments & Vanugard Summary	a	is of <mark>2/23/17</mark>	а	s of 3/22/17	
Vanguard Beginning Balance	\$	127,679,976		126,662,672	
Total Payments	\$	1,454,475	\$	1,442,600	
Active (S+C)		67		65	
Retired (S+C)		2522	2515		
Contributions	C	ontributions	С	ontributions	
City	\$	300,355.58	\$	300,355.58	
School	\$	291,321.50	\$	291,321.50	
	\$	591,677	\$	591,677	
Vanguard Liquidation Cash	\$	862,000	\$	850,000	
O.P Funds used for Payroll	\$	(798)	\$	(923)	
Vanguard Ending Balance	\$	126,817,976	\$	125,812,672	

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### VANGUARD LIQUIDATION HISTORICAL SUMMARY

Ms. Lundy presented the summary of funds transferred from Vanguard since.

	FROM NEUBER	GER		TO NEUBERGE	R	FI	FROM RICHMOND CAPITAL			TO RICHMOND CAPITAL		
Date	Amount	TOTAL TO DATE	Date	Amount	Total to Date	<u>Date</u> 1993	Amount \$433,000	Total to Date	<u>Date</u>	Arrount	Total to Date	
1994	\$2,680,000	,	** Sep-03	\$17,481,000	\$17,481,000	1994	836,000		1994	\$2,075,500		
1995	3,719,000		0.00	VIII 1000	*11,101,000	1995	841,000		1995	1,706,000		
1996	6,270,500					1996	411,000		1996	2,728,500		
1997	8,062,600					1997	1,976,500		1997	4,303,000		
1998	10,557,500					1998	1,383,000		1998	5,811,300		
1999	8,733,300					1999	1,433,000		1999	3,340,500		
2000	12,265,000					2000	3,501,800		2000		\$25,428,000	
2001	5,726,000					2001	5,364,000			and the same		
2002	9,749,000					2002	2,016,000					
2003	1,065,000					2003	28,770,000					
2004	12,205,000					2004	540,000					
2005	111,451,818	\$192,484,718				Transition	63,953,386	\$111,458,686				
2005 includes trans	fers for payroll and	transition to Vanguare	o)			to Vangua	ard 8/05	0 % %				
Feb-10	341,863			TO VANGUAR	D							
FROM V	ANGUARDIBNY	'M^										
Date	Amount	TOTAL TO DATE	Date	<u>Amount</u>	Total to Date							
2005	4,435,000	4,435,000	Aug-05	166,827,653	166,827,653							
2006	12,487,000	16,922,000	Sep-05	90,112	166,917,765							
2007	12,952,000	29,874,000										
2008	13,103,000	42,977,000										
2009	13,486,502	56,463,502										
2010	13,224,218	69,687,720										
2011	13,571,485	83,259,205										
2012	12,116,780	95,375,985		*Policyfor use of ava	ilable cash esta	blished 3/92						
2013	10,675,939	106,051,924		1) From Distribution/								
2014	9,577,000	115,628,924		2) From Richmond C								
2015	8,849,966	124,478,890		3) From Neuberger E								
2016	9,373,000	133,851,890		(when N&B exceeds		ess utilized fo	nrevnense nee	ds and halance s	entto Dichm	and Canital)		
Jan-17	851,000	134,702,890		(micrimas execess	oon at cost, enc	coo dunzed n	ы спретос пес	as and balance s	octive (vicini)	ona Capitaly		
Feb-17	860,000	135,562,890		Modified Policy 2/99:								
Mar-17	850,000	136,412,890		Same as above exce	ntwhen N OD ov	coode 60% o	n "rearlat bacic	" ovence utilizad	for ownerse	noode		
11/01-11	030,000	130,412,030		(not to require liquida			II IIIaiketuasis	,excess dulized	nor expense	neeus		
				Modified Practice May Liquidations from Va I.E. attempt to re-align	nguard funds ba							

Question: Mr. Womble

During the years of 2006-2013 the annual disbursement from Vanguard were high? Is this something we can look into?

Action item: Review the Vanguard distributions amounts from 2006-2013.

### MONTHLY INVESTMENT PERFORMANCE SUMMARY

Mr. Daughtrey reviewed the HERS Investment Performance Summaries for January 2017 and February 2017.

HERS Board members discussed the possibility of having Kent Cox, with Graystone Consulting, revisit some of the Asset Allocation models presented to the board in August 2015 with a focus on the 70/30 model.

Action item: Have Kent Cox review the different Asset Allocation models with a focus on the 70/30

### Investment – January 2017

• Cost Basis: \$92,816,694

• Market Value: \$125,188,463

• Net Realized/Unrealized Gains: \$1,821,448

• Investment Income: \$79,013

• Total Return: \$1,900,460

• Fiscal Y-T-D: 5.92%

Target Performance: 7.50%

### Investment - February 2017

• Cost Basis: \$92,424,187

• Market Value: \$127,185,623

• Net Realized/Unrealized Gains: \$2,780,933

• Investment Income: \$78,227

• Total Return: \$2,859,160

• Fiscal Y-T-D: 8.23%

Target Performance: 7.50%

### HERS FEBRUARY 2017 FINANCIALS

Mrs. Howard reviewed the Statement of Net Position for the month ending February 28, 2017.

### HAMPTON EMPLOYEES' RETIREMENT SYSTEM STATEMENT OF FIDUCIARY NET POSITION FOR THE MONTH ENDING FEBRUARY 28, 2017

TON THE MOTHER ENDING I EDITORITY	0,201	
LOOMING		
ASSETS	41	21.254
Cash and short-term investments	\$	21,254
Investments:		11.072.711
Bond mutual funds		44,963,744
Stock mutual funds		82,221,878
Accounts Receivable		26,361
Property, Plant, and Equipment		
Office and operating equipment	28	9,644
Less: accumulated depreciation		(8,493)
Total assets		127,234,388
negotinger		
RESOURCES		25.066
Related to pensions  Total deferred outflows of resources		25,066
Total deterred outflows of resources	-	25,066
LIABILITIES		
Accrued Liabilities	\$	14,275
Due to Other Funds		56
Net pension liability		199,690
Total liabilities		214,021
RESOURCES		
Related to pensions		21,491
Total deferred inflows of resources		21,491
	-	
NET POSITION		
Net position-held in trust for pension benefits		127,220,057
Net position-restricted for pension liability		(196,115)
Total net position	S	127,023,942

Mrs. Howard also reviewed the Statement of Changes in Plan Net Position for month ending February 28, 2017.

# CITY OF HAMPTON HAMPTON EMPLOYEES' RETIREMENT SYSTEM STATEMENT OF CHANGES IN PLAN NET POSITION FOR THE MONTH ENDING FEBRUARY 28, 2017

	BUDGET		ACTUAL	UNEARNED OR UNEXPENDED FAVORABLE (UNFAVORABLE)		ACTUAL AS PERCENT OF BUDGET	
ADDITIONS							
Investment Income:							
Mkt to Mkt Short Term unrealized loss	\$	¥	\$ (295,038)	\$	(295,038)	*	
Mkt to Mkt Inst-Index unrealized gain		12	6,073,561		6,073,561		
Gain on sale of investments		3,543,662	2,869,778		(673,884)	80.98%	
Net appreciation in fair value of investments		3,543,662	8,648,301		5,104,639	244.05%	
Dividends		3,030,637	1,539,549		(1,491,088)	50.80%	
Total investment income		6,574,299	10,187,850		3,613,551	154.96%	
Other Revenues:							
Employer contributions		7,100,125	4,733,417		(2,366,708)	66.67%	
Miscellaneous			23		23		
Appropriations from Fund Balance		3,816,932	*		(3,816,932)	0.00%	
Less investment expense		(22,000)	(10,092)		11,908	45.87%	
Total other revenues	•	10,895,057	4,723,348		(6,171,709)	43.35%	
Total Additions	. \$	17,469,356	\$ 14,911,198		(2,558,158)	85.36%	
DEDUCTIONS							
Benefits		17,133,332	11,413,192		5,720,140	66.61%	
Administrative expenses		336,024	176,402		159,622	52,50%	
Total Deductions	\$	17,469,356	\$ 11,589,594	\$	5,891,670	66.34%	
Change in net position		-	3,321,604				
Net position - July 1			123,702,338				
Net position- Feb 28			\$ 127,023,942				

### Comment: Mr. Womble

All Council Appointed Boards are required to post public notice of the meetings. Effective immediately all HERS minutes and meeting dates are available on line.

### **HERS Board Seat**

Mr. Womble discussed the expiration of Mr. Benson's board seat as given by Ms. Lundy is June 30, 2017. Mr. Benson's seat is City Council Appointed. Ms. Melochick asked if a nominating committee had been appointed and reminded the Board if three or more persons are present at a meeting it is considered a public meeting. At the next meeting there would need to be a closed session to discuss the recommendations submitted for Mr. Benson's seat.

NEXT MEETING		
Date: April 27, 2017	Time: 12:30 pm	Location: Hardy Cash Conference 3 <sup>rd</sup> floor

CURRENT ACTION ITEMS									
ACTION ITEM	WHO	Report Date							
Forward topics or areas of expertise you would like speak on during a HERS educational session	HERS Board Members	Continuous							
Review of Asset Allocation Models	Kent Cox, Graystone Consulting	April 2017							
Review of transfer balances from Vanguard; 2006-2013	Rhonda Lundy	April 2017							

Respectfully submitted,

Rhonda Rumay

Rhonda Lundy, Retirement Systems Coordinator

### HERS NEW BUSINESS April 27, 2017

### RETIREMENT APPLICATIONS AND DEATHS SUMMARY

### HERS Retirement Application and Reported Deaths

### April-17

New Retirees	200 200 200 200 200 200 200 200 200 200		Years of Service	Retirement Age	City/ Schools	Retirement Type
MUCKERSON, RICHARDINE	4/1/2017	36.93	06 YRS 05 MOS	62 YRS 05 MOS	CITY	DEFERRED SERV

Retiree Deaths	Date of Death	City/Schools
HUTSON, BERTHA C.	3/31/2017	CITY
LEVINSON, BEVERLY D.	3/22/2017	CITY
OGDEN, PATRICIA S.	3/8/2017	CITY
SPEAR, JACK C.	3/10/2017	CITY
WEDDING, THOMAS W.	3/26/2017	CITY
ALLEN, ALEXANDER	3/18/2017	SCHOOL
BOHON, EVA S.	3/15/2017	SCHOOL
PENROD, ESTHER D.	01/11/17	SCHOOL
PETERS, BETTY H.	03/03/17	SCHOOL
SATTERFIELD, NANCY M.	3/27/2017	SCHOOL

Term Vested Death: Not receiving a benefit	City/Schools	DEATH
BLACKLEY, MANSFIELD	3/25/2017	CITY
V R	SONLY	
	Name	
AGEE, WILLIAM F.	CITY	

### **April 2017 Payroll Summary**

HERS Monthly Payments	April 2017		
Checks	\$	2,576	
Direct Deposit	\$	1,136,516	
Payroll Deductions	\$	278,002	
Payroll Total	\$	1,417,093	
Vendor Payments	\$	21,967	
Total Payments	\$	1,439,061	
Active and Retiree Totals		April	

Payroll totals

Active and Retiree Totals

April
2017

Retired School 1,505

Retired City Payees 1005 = Total 2510

School Active

City Active EE

HERS Active & retiree totals

Vanguard Redemptions	April 2017
Fund 94/ - Institutional Index(Cusip#922040100)	\$ (574,000.00)
Fund 856 Extended Market Index/Tax-Managed Intl FD(Cusip#922908884)	\$ (156,000.00)
Fund 885 - Institut, Dev. Mkts (cusip#921943882)	\$ (117,000.00)
Total Bond Market Index Fund (CUSIP#921937504)	
Short Term Bond Index Fund (Cusip#921937777)	
Short Term Corporate Bond Index Fund (CUSIP #92006C508)	
Cash	
TOTAL	\$ (847,000.00)
Overage/Shortage from Old Point Natl Bank	\$ (383)

Cash Flow Summary

2016-17 HERS		April		
Payments & Vanugard Summary	As	s of 4/24/2017		
Vanguard Beginning Balance		126,903,269		
Total Payments	\$	1,439,061		
Active (S+C)				
Retired (S+C)		2510		
Contributions	Contributions			
City	\$	300,355.58		
School	\$	291,321.50		
	\$	591,677		
Vanguard Liquidation	\$	847,000		
Cash				
O.P Funds used for Payroll	\$	(383)		
Vanguard Ending Balance	\$	126,056,269		

Vanguard Liquidations

### <u>Vanguard Liquidation</u> <u>Monthly and Cumulative Totals</u>

FROM	M NEUBER	RGER		TO NEUBERGER		FROM RICHMOND CAPITAL TO RICHM			JEUBERGER FROM RICHMOND CAPITAL TO R		A FROM RICHMOND CAPITAL TO RICHMON		NEUBERGER FROM RICHMOND CAPITAL TO RICHMO		TO NEUBERGER FROM RICHMOND CAPITAL		D RICHMOND C	CAPITAL
Date Ar	mount	TOTAL TODATE	Date	Amount	<u>Iotal to Date</u>	Date	Amount	Total to Date	Date	Amount	Total to Date							
Date   Ar	2,680,000 3,719,000 6,270,500 8,062,600 0,557,500 8,733,300 2,265,000 9,749,000 1,065,000 2,205,000 111,451,818 payroll and 1,863 D/BNYM*	101AL 10DATE \$192,484,718	" Sep-03	Amount	Iotalto Date \$17,481,000  D  Total to Date 166,827,653 166,917,765	Date 1993 1994 1995 1996 1997 1998 1999 2000 2001 2002 2003 2004 Visnsibir to Vangua.	Amount \$433,000 836,000 841,000 411,000 1,976,500 1,383,000 1,433,000 3,501,800 5,364,000 2,016,000 540,000 63,953,386			\$2,075,500 1,706,000 2,728,500 4,303,000 5,811,300 3,340,500	Iotal to Date							
2013 10,6 2014 9,5 2015 8,6 2016 9,3 Jan-17 8 Feb-17 8	675,939 577,000 849,966 373,000 851,000 860,000 850,000 847,000	106,051,924 115,628,924 124,478,890 133,851,890 134,702,890 135,562,890 136,412,890 137,259,890		From Distribution/De     From Richmond Cap     From Neuberger Ber     (when N&B exceeds 5     Modified Policy 2/99;     Same as above except     (not to require liquidation     Modified Practice May:     Liquidations from Vang     I.E. attempt to re-align a	ital account; rman i5% at cost, exce t when N&B exce on of assets for a 2009 guard funds based	ss utilized for eds 60% on " vailability) d on "current!	'market basis", e balance status"	excess utilized for o	expense need:	s								

# HERS INVESTMENT PERFORMANCE SUMMARY FOR THE MONTH OF MARCH 2017 - BNYM

i.	-0.05%	0.07%	0.09%			2.63%	0.12%		-0.07%		0.31%	8.58% 7.50% 1.08%
BENCH-MARK RETURN %	BC Aggregate Bond Index	BC US 1-5 Year Government/Credit Index	BC US 1-5 Year Corporate Index			FTSE Developed All Cap ex-US Index	S&P 500 Index		S&P Completion Index		Composite benchmark	FISCAL YID ROR 8.58% Target performance 7.50% Variance 1.08%
THLY C OF RN %	-0.06%	0.04%	0.15%			2.91%	0.11%		-0.07%		0.34%	
MONTHLY TOTAL RATE OF RETURN **	(14,096)	4,939	17,014			376,610	60,823		(8,502)		436,787	
INVEST- MENT INCOME	49,240	15,216	21,268			50,396	273,268		36,324		445,712	
NET REALIZED/ UNREALIZED GAINS/ LOSSES	(63,336)	(10,277)	(4,254)			326,214	(212,445)		(44,826)		(8,925)	
Target %				37.0%		10.0%	44.0%		%0.6			
% OF TOTAL				35.5%		10.4%	44.6%		%5'6			
MARKET	22,596,994	11,077,005	11,297,602	44,971,601		13,211,086	56,492,934		12,096,788		126,772,410	34,390,258
Cost	21,790,347	11,141,410	11,363,088			11,555,723	30,932,705		5,598,880		92,382,152	Cost vs Market
	BOND FUNDS-Fixed Income Total Bond Market Fd. (222)(CUSIP 921937504)	Vanguard Short Term Bond Index fund (CUSIP #921937777)	Vanguard Short-Term Corporate Bond Index Fund (CUSIP #92206C508)	Subtotal Bond Funds	STOCKS Vanguard Dev Market Indx-Inst (International) Fund #885	CUSIP 921943882	Vanguard Insitutional Index Fund #94 CUSIP 922040100	Vanguard Extended Mkt Index (Small Cap Domestic) Extended Mkt #856	CUSIP 922908884	Accrued Income Litigate Settlement/(Cash)	Total Portfolio	_

# Vanguard Annual Distribution Review 2006-2013

The contribution amounts for Schools were low between the years of 2006-2011 based on the actuarial valuations and as a result, the Vanguard distributions were higher. Below you will find an excerpt of a discussion that occurred at the December 2016 board meeting as it relates to the Schools contributions as well as a review of the contributions, payroll and distribution totals for the years 2006-2015.

What happened that drove the school contributions from 2007 to now? City vs School

### Response: Mr. Daughtrey

The actuary does an allocation of HERS assets between City and schools; the schools were overfunded at the time and the assets were greater than the liability. The School assets exceeded the liability and that was main drive. The data fixes were not significant.

### Response: Mr. McElhaney

There is a two year lag. We do evaluations, you wait a whole year and then it's used for the next two years after that. It does not line up exactly with the data. Also, during that time there was a lot of data fixes in the schools. Cheiron completed first valuation in 2009, there was a drop in the market and 2011 was the first fiscal year that was effected. You would also have to look at all the prior reports.

## Annual Vanguard Withdrawal Totals 2006-2015

	Jul-06	Jul-07	Jul-08	Jul-09	Jul-10
Average Monthly Payroll	\$ 1,275,050	\$ 1,275,000	\$ 1,292,298	\$ 1,338,485	\$ 1,390,691
City Contributions	\$ 140,000	\$ 126,000	\$ 151,820	\$ 175,142	\$ 191,155
School Contributions	\$ 27,000	\$ 24,000	\$ 15,427	\$ 13,078	\$ 89,552
Total contributions	\$ 167,000.00	\$ 150,000.00	\$ 167,247.00	\$ 188,220.00	\$ 280,707.00
Monthly Vanguard Withdrawal	\$ 1,108,050.00	\$ 1,125,000	\$ 1,125,051	\$ 1,150,265	\$ 1,109,984
	12	\$ 12	\$ 12	\$ 12	\$ 12
<b>Annual Vanguard Withdrawal</b>	\$ 13,296,600	\$ 13,500,000	\$ 13,500,612	\$ 13,803,180	\$ 13,319,808
<b>Actual Annual Vanguard Withdrawal</b>	12,487,000	12,952,000	13,103,000	13,486,502	13,224,218
	Oct-11	Jul-12	Jul-13	Jul-14	Jul-15
Average Monthly Total Payroll	\$ 1,416,134	\$ 1,439,628	\$ 1,444,060	\$ 1,445,310	\$ 1,426,735
City Contributions	\$ 191,153	\$ 287,051	\$ 287,051	\$ 359,415	\$ 359,415
School Contributions	\$ 86,731	\$ 265,292	\$ 265,292	\$ 380,654	\$ 380,654
Total contributions	\$ 277,884.68	\$ 552,343.00	\$ 552,343.00	\$ 740,069.00	\$ 740,069.00
Monthly Vanguard Withdrawal	\$ 1,138,249	\$ 887,285	\$ 891,717	\$ 705,241	\$ 686,666
	\$ 12	\$ 12	\$ 12	\$ 12	\$ 12
<b>Annual Vanguard Withdrawal</b>	\$ 13,658,992	\$ 10,647,420	\$ 10,700,604	\$ 8,462,892	\$ 8,239,992
Actual Annual Vanguard Withdrawal	13,571,485	12,116,780	10,675,939	95,777,000	8,849,966